

TELEMET ORION FUNDAMENTAL DATA DEFINITIONS

The following listing provides definitions for some of the fundamental data fields available on Telemet Orion. Abbreviated data headings, as they appear in the Snap Quote display, are listed in the column on the left. The associated Telemet Orion data field names appear in parentheses along with the definitions. Questions and comments regarding this listing should be directed to Client Services/Support at (703) 548-2042.

- P/E:** (**PE Ratio**) the current real-time price divided by the sum of the trailing four quarters per share earnings
- Div:** (**Dividends**) the latest quarterly per share dividend multiplied by four
- Yld:** (**Yield**) the latest quarterly per share dividend multiplied by four, then divided by the current real-time price
- X:** (**X-date**) ex-dividend date as reported at the time of the most recent dividend declaration announcement
- E:** (**Earnings**) the sum of the trailing four quarters per share earnings, as reported in the most recent quarterly report
- Fscldiv:** (**Fiscal Dividend**) the sum of the trailing four quarters per share dividends
- SIC:** (**SIC**) the primary Department of Commerce Standard Industrial Code
- CUSIP:** (**CUSIP**) a numbering system developed by the A.B.A. for the identification of debt and equity issues. CUSIP stands for "Committee on Uniform Securities Identification Procedures."
- %Chg EPS:** (**Percent Change EPS**) the percentage change in net income for the most recent fiscal year-end, as compared to the previous fiscal year-end
- Rev (\$B):** (**Revenues**) total revenue, as reported for the most recent fiscal year-end
- %Chg Rev:** (**Percent Change in Revenue**) the percentage change in revenue for the most recent fiscal year-end, as compared to the previous fiscal year-end
- D/E:** (**Debt/Equity Ratio**) the total debt divided by total shareholders equity, as reported in the most recent quarterly report
- ShOut(M):** (**Shares Outstanding**) the number of common shares outstanding, as reported in the most recent quarterly report

%Ins Own: (**Institutional Owner Percent**) the percentage of outstanding common shares owned by institutional investors

LastFSDt: the date of release for the most recent quarterly report

NetIn(\$M): (**Net Income**) net income, including income from continued and discontinued operations, but excluding extraordinary items, as reported for the most recent fiscal year-end

(**Market Cap**) the number of common shares outstanding, as reported in the most recent quarterly report, multiplied by the current real-time price